

Profile for
Potential Partners
(Representative or Joint Venture)

adi Consult is a Global Specialist for the Transport- and Logistics Industry.

The company offers the following services:

- *Management- and Strategic Consulting*
- *Mergers & Acquisitions*
- *Interim Management*
- *Executive Search*
- *Outplacement*

to such industries as:

- *European surface traffic*
- *Global Airfreight*
- *Global Ocean Freight*
- *Seaports, Terminal Operators*
- *Airports, Handling Companies*
- *Rail Cargo*
- *Airlines, GSAs*
- *Steam Ship Lines, Liner Agencies*
- *Manufacturers, Industry, Retail, Trade, Mail Order Companies*
- *Postal Companies*
- *Logistics, 4 PLs, Consultancies*

All current partners of adi Consult have either been locally or globally recognized players and leaders in their respective areas of expertise in either large or mid-sized organizations.

- I. **The ideal partner would be a generalist in the field of transportation and logistics; however specialists who are very well known and recognized for their contributions to their vertical segments of expertise are also welcome.**

Several years of experience in a leadership role in a mid-size or large company are desirable.

High industry exposure and vast personal connections within the operating country/region are a prerequisite. Business connections that are complementary to those of our existing partners are highly desirable.

- II. **The candidate should be 45+ years of age for which no upper limit has been set. Our future partner should be settled and financially secure.**

adi Consult favors the partner principle which means we do not pay salaries. Therefore the ideal candidate has the means to potentially sustain several months of development work without income.

- III. **Investments into a start-up JV or Representative Office in general are not very substantial. The investment amount is mostly driven by the local base capital requirements for any chosen company type plus expenses for the appropriate office infrastructure. We have had situations in the past where some of our partners actually began their activities from their home office.**

All substantial investment items such as our online database, web presence, legal and other documents, online personality assessments, web domains, e-mail, and more have already been made by the original founders of the company which allows our new partners to start operating virtually right away.

The financials will be discussed individually.

Our set-up ensures that local successes are substantially to the direct benefit of the local partner.



Goal:

Become the biggest Specialist in our Industry!

This is achieved through a large, integrated network on the one hand and on the other via a high degree of specialization in our various vertical markets.

adi Consult is already one of leading industry specialists and intends to grow aggressively.

While we are not planning on selling the company we will not exclude this option either. There are several global generalists active in our industry, however for the most part they lack practical understanding, experience, and most of all a truly global network.

Interested?

Please contact us via Info@adiConsult.com or one of our German or US partners directly.

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